



Dale Carnegie

# Fall Leadership Series (Live Online)

Presented by the Spoon River College Office of Community Outreach

## Quickly Build Rapport with Your Team & Others

So many professionals and leaders are quick to focus on “getting results” when working with others, but fail to realize how much easier it can be to get results when people really WANT to work with you.

In this workshop, learn techniques to quickly build lasting rapport with your team and others even if being socially outgoing isn’t your thing. Learn HOW to take more of an interest in others and build meaningful connections that make so many things much easier: gaining their cooperation, getting them on board with your ideas, working through performance issues, etc.

Become more a likeable person. Make stronger connections with others. And get more results!

**September 15, 2021 (Live Online)**

**11:30 a.m. – 1:00 p.m.**

**Tuition: \$125**

## Master Leadership Essentials

In this session, we’ll cover three essential leadership skills and learn how to be more effective with each. After the session, you’ll be able to: Set goals and motivate others to achieve them. Give supportive and corrective feedback to others in a way that motivates. Increase workplace enthusiasm through recognition.

Whether you’re a first-time leader, a seasoned leader with years of experience or you want to get into leadership at some point; up your professional game in this highly interactive session.

**September 22, 2021 (Live Online)**

**11:30 a.m. – 1:00 p.m.**

**Tuition: \$125**



**Bill Soddy**

Partner

Dale Carnegie Training of Greater IL

## Become More Persuasive

Getting our opinions and ideas across in a persuasive way can be hard, particularly when others are set in their ways or don’t see things from our perspective.

As a result, disagreements become an inevitable part of any work environment. And when they go unresolved, tensions rise, energy is wasted, and productivity suffers.

In this interactive workshop, learn techniques that will dramatically increase your ability to persuade others and keep the communication lines open when others disagree with you.

**September 29, 2021 (Live Online)**

**11:30 a.m. – 1:00 p.m.**

**Tuition: \$125**

**SAVE** and enroll in all three sessions for **\$350.** / Enroll @ [src.augusoft.net](http://src.augusoft.net) or 309-649-6260

[dalecarnegie.com](http://dalecarnegie.com)

